

Agricultural Retail

November 5, 2019



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Harford County Executive



2017 USDA Census of Agriculture

According to data compiled by the USDA...

The total market value of agricultural products sold by all Harford County farms is \$45,885,000 annually.

The total market value of agricultural products sold per farm is \$73,066 annually.



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Ranks 14th in Maryland

The total market value of agricultural products sold per farm is \$73,066 annually.

Ranks 16th in Maryland



USDA Economic Research Service

Economic contribution of farms to national GDP <1%.

Farm incomes at ten year low.

NOT ALL BAD!

Other agricultural sectors are contributing more...

- *Processed agricultural products/value-added products*
- *Restaurants, wineries, breweries*
- *Stores*



Agricultural Retail – Intent

To allow agricultural producers options for limited commercial sale of their products on non-commercially zoned farm properties.

Agricultural Retail – Defined

§267-4

The sale of agricultural products.



Agricultural Retail – In Practice

§267-53

Agricultural retail sales, provided that the property receives an agricultural assessment and that no more than 20% of the total area of the agricultural retail use or structure is dedicated to non-agricultural products. Agricultural retail sales includes agricultural processed products, provided that the original agricultural product was grown or raised on the premises.

Agricultural Retail – Issues

Use limited to items grown or produced on the property where the retail sale occurs.

- *Many successful producers lease or own multiple farms...*
- *Does not allow for promotion or sale of products from other producers...*



Proposed Changes

Agricultural retail sales of an agricultural product or agricultural processed product, provided that the subject property receives an agricultural assessment, the subject property is owned or leased by the agricultural producer, a minimum of 50% of the agricultural product was grown or raised on the premises or other property in Harford County owned or leased by the producer, no more than 30% of the agricultural products can be agricultural products grown or produced on another Harford County farm not owned or leased by the producer, and that no more than 20% of the total area of the agricultural retail use or structure is dedicated to non-agricultural products or products grown or produced outside of Harford County.



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